

EX PARTE OR LATE FILED

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11 December 1998

Magalie Roman Salas  
Secretary  
Federal Communications Commission  
The Portals  
445 Twelfth Street, S.W.  
Washington, D.C. 20554

Re: Ex Parte  
CC Docket No. 96-115

Dear Ms. Salas:

The Association of Directory Publishers ("ADP") hereby submits the attached memorandum in response to BellSouth Corporation's ("BellSouth") ex parte filing of November 19, 1998 in the above-referenced proceeding.

Pursuant to the Commission's rules, two (2) copies of this letter are being filed. Please call the undersigned at (202) 429-4746 or Sophie J. Keefer at (202) 429-4730 if you have any questions regarding this filing.

Sincerely,

*Theodore Whitehouse*  
(TK)

Theodore Whitehouse  
Attorney for ADP

## Attachments

cc: Lawrence E. Strickling  
Dorothy T. Attwood  
Jane E. Jackson  
William A. Kehoe III  
Douglas Galbi

cc: Sophie Keefer 012  
[Signature]

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**DEC 11 1998**

**FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY**

**RESPONSE OF THE ASSOCIATION OF DIRECTORY PUBLISHERS TO  
BELLSOUTH'S EX PARTE FILING OF NOVEMBER 19, 1998**

**DECEMBER 11, 1998**

## **I. INTRODUCTION AND SUMMARY.**

The Association of Directory Publishers ("ADP") hereby responds to BellSouth Corporation's ("BellSouth") ex parte filing of November 19, 1998 in the above-referenced proceeding. In its filing, BellSouth has attempted to mislead the Commission concerning the importance of reasonable, nondiscriminatory access to subscriber list information ("SLI") to healthy competition in the directory publishing business and to discourage the Commission from promulgating rules consistent with the Congressional mandate of Section 222(e) of the Telecommunications Act of 1996.

BellSouth's basic point is that it and other local exchange carriers ("LECs") can be trusted to carry out their duty under Section 222(e) to deal fairly with their independent directory publisher competitors so that no Commission rules are needed to protect those independent publishers. Of course, Congress already rejected that argument when it decided to enact Section 222(e). BellSouth's latest filing is, itself, powerful evidence of the need for rules. The cynical lack of candor this filing shows toward the Commission is but a pale shadow of the harsh treatment BellSouth inflicts upon its relatively powerless would-be rivals in the yellow pages business.

In this most recent submission, BellSouth has:

- used unsubstantiated (and probably incorrect) data concerning independent directory publishers' profitability in order to suggest that the Commission disregard the Commission's determination in implementing Section 222(e);
- erroneously claimed that an independent publisher who regularly obtains SLI from BellSouth does not obtain SLI from BellSouth;

- overstated the number of independent publishers who obtain SLI from alternative sources by including publishers who do not publish in BellSouth's service areas or region, or who are no longer in business; and
- failed to explain that independent publishers do not subscribe to many of BellSouth's SLI service options, such as the New Connect Report and Daily Updates services, due to the unreasonably high prices BellSouth charges for these services.

BellSouth would have the Commission believe that independent publishers can obtain SLI from sources other than the LECs and still successfully compete with BellSouth's directory-publishing affiliate, BellSouth Advertising & Publishing Corporation ("BAPCO"). The truth is that independent publishers can not bring consumers the benefits of meaningful competition with BAPCO and other LEC-affiliated publishers without access to BellSouth's and other LECs' listings. There is only a single, primary source for SLI and that is the LEC with whom the dial tone customer has subscribed. Any other secondary source is, by definition, less accurate, complete, and up-to-date. The persistently misleading presentations to the contrary by and on behalf of incumbent LECs, of which BellSouth's is the most recent, have delayed and misled the Commission long enough. For the reasons set forth below, the Commission should recognize BellSouth's November 19, 1998 ex parte filing for what it is and promptly promulgate rules implementing Section 222(e).

**II. THE PROFITABILITY OF THE DIRECTORY PUBLISHING BUSINESS IS IRRELEVANT TO THE COMMISSION'S IMPLEMENTATION OF THE CONGRESSIONAL MANDATE OF SECTION 222(e).**

BellSouth provides "illustrative" models intended to show that the directory publishing business is so profitable that no

regulation of SLI is necessary.<sup>1</sup> This argument is, of course, utterly irrelevant. Nothing in the statute conditions BellSouth's obligations or independent publishers' rights on anyone's profitability. Even if relevant, BellSouth's data would have to be disregarded because they are wholly unsubstantiated. Of course, any sample that includes LEC-affiliated publishers like BellSouth's BAPCO will show substantially higher profitability, because publishers like BAPCO enjoy monopoly profits that would be striking in any industry.

In addition, BellSouth fails to provide any evidence to support its assertion that \$300 per inch is "a conservative industry estimate for the sales price for yellow pages advertisements,"<sup>2</sup> a statement that, in any event, addresses only revenue, not profit. Indeed, one of the principal reasons BellSouth and other LECs wish to stymie the growth of independent publishers, like ADP's members, is that independent publishers typically offer lower advertising rates and more innovative and consumer-friendly products. In addition, BellSouth's model does not take into account BellSouth's other SLI service offerings, including Daily Updates (\$1.50 per listing) and New Connect Reports (\$2.00 per listing). Finally, if these models are to be given any weight at all by the Commission, BellSouth should be required to provide similar data regarding the profits of BAPCO, which are likely to be orders of magnitude higher

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<sup>1</sup> Ex Parte Filing of BellSouth in CC Docket No. 96-115, at 2-3 (Nov. 19, 1998) ("BellSouth Ex Parte").

<sup>2</sup> Id. at 3.

than the profits of even the most successful independent publishers. For these reasons, the Commission should disregard BellSouth's models because they are unsubstantiated and biased.

More importantly, however, BellSouth's observations regarding independent publishers' revenues are entirely irrelevant to the Commission's implementation of Section 222(e). That independent publishers enjoy some profit should surprise no one since it is elementary economics that American businesses exist to make profit. Although SLI is but one input in the directory publishing process, every directory publisher (including BAPCO) knows that a successful directory can not be published without accurate and up-to-date SLI. When listings are absent or incorrect, consumers form the perception that the directory is of inferior value than the LEC-affiliated directory. In turn, advertisers are less willing to purchase advertising space and the independent publisher's ability to compete is diminished.<sup>3</sup> Acknowledging this reality, Congress enacted Section 222(e) in order to ensure nondiscriminatory and reasonable access to SLI. If Congress had not perceived a genuine need to ensure competitively meaningful access to the LECs' SLI by independent publishers, Section 222(e) would have been unnecessary.<sup>4</sup>

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<sup>3</sup> BellSouth contends that "[t]he only party that will benefit from [price] regulation [of SLI] is the independent publishers who will receive higher profits." Id. at 3 n.4. To the contrary, price regulation will enable increased competition in the directory publishing market. In turn, advertising rates will more closely resemble their underlying costs, thereby reducing the cost of advertising for businesses. Consumers will benefit from the commensurate reduction in the prices of goods and services.

<sup>4</sup> As a matter of statutory construction, it is assumed that Congress intends to give effect to all statutory provisions so

In the face of the clear Congressional mandate of Section 222(e), BellSouth's contention that "directory publishing is a competitive business and should be allowed to operate in an unregulated environment" is disingenuous.<sup>5</sup> An industry in which, in any given place, an incumbent like BellSouth has more than 90 percent of the market, and a few small firms, dependent on the incumbent for essential inputs, fight for the rest could not possibly be called "competitive."

**III. PURSUANT TO ITS LONG-STANDING DEFINITION OF "REASONABLE RATES", THE COMMISSION MUST REQUIRE SLI TO BE PROVIDED AT COST-BASED RATES.**

BellSouth's central contention is that Section 222(e) does not permit the Commission to require that LECs provide SLI at cost-based rates.<sup>6</sup> BellSouth is wrong in assuming that the Commission may not adopt a standard based on cost simply because Congress did not explicitly define "reasonable rates" in Section 222(e). Congress enacted Section 222(e) in order to promote competition in the directory publishing market. Congress' goal can only rationally be achieved by ensuring that independent publishers pay for listings at a price approaching the incremental cost of providing them.<sup>7</sup>

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that no part will be inoperative or superfluous. See Sutherland Stat. Const. § 46.06 (6th ed.).

<sup>5</sup> BellSouth Ex Parte at 1.

<sup>6</sup> See id. at 4 ("[T]here is no statutory basis to require LECs to provide [SLI] services under cost based rates.").

<sup>7</sup> BellSouth claims that cost-based pricing would "exclude[] any contribution to [its] overhead costs, much less an economic profit . . . ." BellSouth Ex Parte at 4. BellSouth ignores that fact that, as a LEC, it is required to maintain a subscriber database regardless of whether directory publishers purchase these listings. Thus, all fees paid by publishers in

Congress' decision to leave the defining of reasonable rates to the Commission as expert agency does not mean that Congress rejected a standard based on cost.<sup>8</sup> Indeed, given the Commission's long history of using cost as the touchstone for calculating a reasonable rate,<sup>9</sup> Congress must be understood to have incorporated this definition in Section 222(e).<sup>10</sup>

As a result, BellSouth's reliance on findings made by the Florida Public Service Commission and recommendations made by Louisiana Public Service Commission staff<sup>11</sup> unequivocally underscores

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excess of the incremental cost of providing SLI represent return on BellSouth's investment. Cost data indicate that SLI costs BellSouth less than \$0.003 per listing to maintain. Accordingly, BellSouth's \$0.04 price represents profits of more than 1,300 percent. See BellSouth Cost Study (Feb. 8, 1993), submitted as Attachment 1 to ADP Ex Parte in CC Docket No. 96-115 (filed Feb. 24, 1997). By any measure, 1,300 percent is an "economic profit".

<sup>8</sup> In Direct Media Corporation v. Camden Telephone, No. CV296-108 (S.D. Ga. Dec. 2, 1998), a U.S. District Court concluded that "[t]he question of what constitutes a reasonable rate for telephone directory listings under Section 222(e) should be resolved by the FCC" because "[t]he FCC has more knowledge and expertise in this area . . . , and uniformity in this determination is important." Id. at 17.

<sup>9</sup> See, e.g., ALLTEL Corp. v. FCC, 838 F.2d 551, 557 (D.C. Cir. 1988) ("A basic principle used to ensure that rates are 'just and reasonable' is that rates are determined on the basis of cost.").

<sup>10</sup> See CBS, Inc. v. FCC, 453 U.S. 367, 385 (1981) (Where Congress has failed to repeal or revise a statutory term in the face of long-standing administrative interpretation of such term, its actions may be taken as "persuasive evidence that that interpretation is the one intended by Congress.")

<sup>11</sup> ADP notes that, to date, the staff recommendations have not been adopted by the Louisiana Public Service Commission. Thus, the Commission would be ill-advised to rely on the staff recommendations, as BellSouth urges.



the need for national rules concerning the provision of SLI. While Florida and Louisiana have fundamentally misunderstood the mandate of Section 222(e) and approved "market-based" pricing of SLI, other states, such as New York and California, have come to the opposite conclusion and explicitly required cost-based pricing. Accordingly, it is the responsibility of this Commission to set national guidelines to ensure that directory publishers, many of whom publish directories in multiple states, are not burdened by inconsistent state regulations.

BellSouth and other LECs urge the Commission to adopt "market rates" for SLI.<sup>12</sup> However, there is no "market" for SLI. The concepts of "market price" and "market value" presuppose the existence of an open market, in which a willing vendor "and a purchaser who desires to buy but is not compelled to take the particular article" agree on a price through negotiation and mutual assent.<sup>13</sup> These conditions are not present in the "market" for SLI. For every subscriber, there is only a single provider of listing information, the LEC to which that individual or business subscribes for local telephone service. Because each LEC is the monopoly provider of its own SLI, independent publishers must pay the price LECs ask, or forego the purchase of SLI altogether.<sup>14</sup> BellSouth is

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<sup>12</sup> See BellSouth Ex Parte at 5-6; see also Ex Parte Filing of USTA in CC Docket No. 96-115 (Nov. 20, 1998) ("USTA Ex Parte").

<sup>13</sup> Black's Law Dictionary 670-71 (6th ed. 1991).

<sup>14</sup> The U.S. Copyright Office and the LECs themselves have acknowledged that SLI is an "essential facility" in the directory publishing business. See U.S. Copyright Office, Report on Legal Protection for Databases, at 102 (August 1997); Affidavit of T.H. Avery III, Vice President and General Manager

well aware that if its charges are far above cost, its competitors are disadvantaged. BellSouth makes its money on yellow pages, not SLI, so it does not care if its high prices for SLI drive away all of its independent publisher customers. This is precisely the problem Congress sought to correct in enacting Section 222(e).

**IV. ACCURATE AND UP-TO-DATE SLI CAN BE OBTAINED FROM NO PRACTICAL SOURCE BUT THE LECs.**

BellSouth insists that "SLI can be obtained from entities other than LECs."<sup>15</sup> As shown below, most "alternative sources" for SLI obtain these data from the LECs themselves. Inevitably, these data are significantly less accurate and up-to-date than SLI obtained directly from the LECs because non-LEC databases cannot be updated as frequently as LEC databases. Most other databases of names, addresses, and telephone numbers contain data copied from published telephone directories that were stale when the book was published. Independent publishers are, of course, free to copy such data themselves. If that were good enough, ADP's members would not be bearing the costs of continued participation in this proceeding.

As ADP has advocated before the Commission on numerous occasions, the LECs are the only source of up-to-date and accurate SLI. Advertisers and consumers will not have the benefit of meaningful competition in the yellow pages business if the Commission does not act to ensure independent publishers reasonable

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of Southwestern Bell Media, Inc., BellSouth Advertising & Publishing Corp. v. Donnelly Info. Pub., Inc., Case No. 85-3233-CIV-SCOTT, at 4 (U.S. Dist. Ct. S.D. Fla. 1986).

<sup>15</sup> BellSouth Ex Parte at 7.

access to these data. "SLI" stands for "subscriber list information." Only the LECs have subscribers. A second-hand list of people who were subscribers six months or a year ago is in no sense equivalent to a list of subscribers. If other, reliable sources for SLI existed, independent publishers would have taken advantage of these sources. By claiming that SLI is available from other sources, BellSouth attempts to render Section 222(e) a nullity.

BellSouth claims that SLI is available from sources such as "the Internet, new business lists from selected communities, or Chamber of Commerce lists."<sup>16</sup> These sources of SLI are not comparable to BellSouth's database of subscriber listings. For example, a call to American Business Information, Inc.'s ("ABII") toll free number disclosed that ABII obtains its listings from published telephone company white pages and only updates them twice a year.<sup>17</sup> BellSouth knows this, having unsuccessfully sued ABII for copyright infringement for copying these very data from BellSouth's directories.<sup>18</sup> Use of ABII's on-line "U.S. Directory Assistance" to obtain business and residential listings service revealed that many listings included in the LECs' directory for a given geographic area

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<sup>16</sup> Id.

<sup>17</sup> Telephone Conference Between Sophie J. Keefer, Associate, Willkie, Farr & Gallagher, and S.K. Hashmi (1-800-284-8353 ext. 4457), Sales Representative, InfoUSA, Inc., on December 8, 1998.

<sup>18</sup> See BellSouth Adver. & Publ'g Corp. v. American Bus. Lists, Inc., Civil No. 1:90-cv-149-JEC (N.D. Ga.).

are absent from ABII's directory.<sup>19</sup> BellSouth itself revealed that Metromail's database is only "95 percent" complete and is only "updated 65 times per year."<sup>20</sup> It, too, is based on copying of published telephone books, as BellSouth well knows from years of unsuccessful copyright litigation. BellSouth's database, by contrast, is updated daily and is 100 percent complete for BellSouth's region.

BellSouth also claims that 23 publishers in BellSouth's region "are obtaining their listing information from sources other than BellSouth."<sup>21</sup> BellSouth's assertions are both inaccurate and misleading and should be disregarded by the Commission. Of the 23 publishers that BellSouth claims obtain listings from alternative sources, only five are current ADP members. Of these five, only one ADP member, Impact Directories, Inc., would have reason to purchase from BellSouth, but has been forced to use secondary sources because of the excessive cost of purchasing SLI from BellSouth, recognizing that such a decision renders its directory less competitive. Thus, no ADP member chooses not to purchase BellSouth SLI because suitable alternative sources of SLI are available, as BellSouth suggests.

BellSouth maintains that Paxton Media Group, an ADP member, does not purchase listings from BellSouth. This is not true; Paxton Media Group regularly purchases listings from BellSouth. Larson Directories and Valley Yellow Pages, also ADP members, are listed by

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<sup>19</sup> See Attachment A.

<sup>20</sup> BellSouth Ex Parte at 7.

<sup>21</sup> Id.

BellSouth as not purchasing listings. Neither Larson Directories nor Valley Yellow Pages publishes directories in BellSouth's service areas and consequently neither has reason to purchase BellSouth SLI. McLeod USA Publishing, another ADP member, is also listed, yet has never published in the BellSouth region. Thus, it is not surprising that this publisher does not purchase BellSouth listings. Therefore, it is misleading to suggest that these publishers have chosen not to purchase BellSouth listings in favor of viable alternative sources for SLI.

In addition, Main Street Directories, Inc. and Platinum Pages, Inc., former ADP members also on the list, are no longer in business.<sup>22</sup> It consequently is not remarkable that these publishers do not purchase listings from BellSouth. Again, it is misleading to suggest that these publishers have made a conscious choice not to purchase BellSouth SLI. All other publishers who allegedly do not purchase listings from BellSouth are not ADP members. It is very likely that these publishers either do not publish in BellSouth's service areas or do not publish directories that are competitive with BellSouth's.<sup>23</sup> BellSouth's pattern of repeated misrepresentations concerning the source of SLI has unnecessarily

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<sup>22</sup> Platinum Pages was purchased by The SunShine Pages. The SunShine Pages purchases SLI from BellSouth. Thus, Platinum Pages also purchases SLI from BellSouth. Similarly, Mainstreet Directories was purchased by Southern Directory Publishing. Southern Directory Publishing purchases SLI from BellSouth.

<sup>23</sup> If they published directories substitutable for BellSouth's, they would more than likely be ADP members.

prolonged this rulemaking and exhibited a lack of regard for the Commission's personnel and procedures that is inexcusable.<sup>24</sup>

**V. BELLSOUTH DOES NOT PROVIDE SLI UNDER REASONABLE, NONDISCRIMINATORY, OR UNBUNDLED TERMS AND CONDITIONS.**

BellSouth contends that it offers SLI services on a "non-discriminatory and unbundled basis" and that its rates are "non-discriminatory and reasonable."<sup>25</sup> Even a cursory review of BellSouth's schedule of prices reveals that these statements are patently untrue. For instance, several BellSouth SLI service offerings fall short of the "reasonable" standard of Section 222(e). BellSouth's update services are priced at such high levels that few, if any, independent publishers are able to afford to subscribe to them. For example, BellSouth testified before the Louisiana Public Service Commission that no publishers purchased its Daily Updates and New Connect Report services.<sup>26</sup> While BellSouth characterizes this result as "very little demand,"<sup>27</sup> the reality is that most publishers consider the prices for these services excessive and unreasonable.

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<sup>24</sup> See Letter from Dolores E. Wagner, White Directory Publishers, Inc., to Kathryn C. Brown, then-Chief, Common Carrier Bureau, FCC, and S. Jenell Trigg, Assistant Chief Counsel, Telecommunications, Office of Advocacy, U.S. Small Business Administration, dated Oct. 21, 1998, submitted as an ex parte filing in CC Docket No. 96-115 by ADP on Oct. 27, 1998 (requesting the retraction of misleading statements made by BellSouth to the FCC and the Office of Advocacy at SBA concerning the source of White Directory's listings).

<sup>25</sup> BellSouth Ex Parte at 2.

<sup>26</sup> See Attachment B.

<sup>27</sup> BellSouth Ex Parte at 5 n.7.

In addition, BellSouth does not provide SLI on an "unbundled" basis in accordance with the Section 222(e). Specifically, BellSouth requires independent directory publishers purchasing its WBAR service to purchase the small percentage of updated listings that they desire at a rate that is multiplied by the total number of listings maintained by each Central Office involved. Independent publishers typically publish "area wide" or community specific directories that reflect the way people move and shop, not the way telephone company lines are laid. In order to obtain all updates for its service area, usually spanning more than one BellSouth Central Office, an independent publisher must, in essence, repurchase the entire database for each Central Office week after week. Hence, BellSouth does not provide listings on an "unbundled" basis.

Nor does BellSouth provide listings on a "non-discriminatory" basis. Independent publishers do not receive listings under terms and conditions equal to the terms and conditions under which BAPCO receives listings.<sup>28</sup> For example, as discussed above, many LECs have procedures in place to generate SLI for their directory-publishing affiliates that reflect static service areas. The area wide and neighborhood directories published by many independent publishers require more dynamic capability on the part of the LEC. Unless a

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<sup>28</sup> The fact that BAPCO is "charged rates in excess of those established in BellSouth's tariffs" is irrelevant. Id. at 4 n.6. BAPCO is a wholly-owned subsidiary of BellSouth. See 3 Directory of Corporate Affiliations at 208 (1988). Thus, whatever BellSouth charges BAPCO for SLI simply flows back to BellSouth.

LEC can provide SLI that is unbundled or sorted according to the specific needs of independent publishers, LEC-affiliated directory publishers effectively will control the content, scoping, and publication dates of competing directories. This is not the result intended by Congress in enacting 222(e), a statute which was conceived in order to promote more choices for consumers, not fewer.

#### **VI. CONCLUSION.**

For the reasons set forth above, BellSouth's tactics to delay the implementation of rules requiring reasonable, cost-based prices for SLI should be rejected by the Commission.



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To search for a business, you have 3 options:

1. Enter the full Company Name. Example: Park Drive Garage
2. Enter one or two words of the Company Name. Example: Park Drive
3. Enter part of a name followed by an asterisk (\*). Example: Park\*

Then, enter a city name and state name or abbreviation in the boxes below.

Company Name:

City:

State:

Click "Search" to find the listings.



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Page 1 of 1

## American Directory Assistance

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### Oops!

- We couldn't find any listings for **BARNES AND NOBLE BOOKSELLERS** in **METAIRIE LA.**  
Was everything entered correctly? See the instructions on the previous screen.
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## BARBARAS-BART

Barbara's Beauty Salon 2000-B Compagnon Metairie Dr Barbara's Beauty Salon 2640 Levee Dr 70122	277-5222 944-9085	BARBARAS-BART	Barrett Ralph L. sty 239 Lucioir Gretna 70053	348-4666	Barrett Factory Barrett Gulf Station 1011 Tchoupitoulas 70130	921 923
Barbe Jean Pierre Dr 1204 N Broad 70119	821-2545	BARBARAS-BART	Barrett Randall L. sty 2552 Barataria Blvd Marr 70079	340-0631	Barrett Nat. ok 1340 Ridgeland Dr Metairie	923
Barbe & Raymond LLC P's 7559 W Judge Perez Dr Arabi 70032	279-4348	BARBARAS-BART	Barrett Robert A. sty 639 Loyola Av 70113	529-4141	Res 4609 Carthage Metairie	925
Barbe Stephen J & Associates Inc plum coating 111 Veterans Memorial Blvd Metairie 70005	832-1953	BARBARAS-BART	Barrett Services Inc Freight Dispatcher 1100 Edwards Av Jefferson 70121	734-0580 734-1019	Barrett Ronald A Dr 5537 Veterans Memorial Blvd Metairie 70006	924
Barber Interiors 2337 Plaza Dr Chalmette 70043	279-5886	BARBARAS-BART	Barrett William B. sty 303 Huey P Long Av Gretna 70053	347-6055	Barrett Sue Jr 3540 Metairie Rd Metairie 70001	924
Barber James G MD ok 1542 Tulane Av 70112	548-6801	BARBARAS-BART	Barrett William B. ok 2709 N Concord Rd Belle Chasse 70037	394-6855	Barrett Theodore Jr 639 Loyola Av New Orleans 70113	929
24 Hours Dial 2400 Poydras St 70130	548-5980	BARBARAS-BART	Barrett William M. sty 639 Loyola Av 70113	529-4141	Barrier Member Containment Corp 1596 Hwy 23 Belle Chasse	928
Barber Peter sty 601 Poydras St 70130	525-8111	BARBARAS-BART	Barrette William P. sty 201 St Charles Av 70179	582-8318	Barriere Brent B. sty Toussaint Center	928
Barber & Shorn LLC 601 Poydras St 70130	525-8111	BARBARAS-BART	Barney Scott C. sty 2300 Energy Centre Barney Auto Repair 2413 Greenwood Kenner 70062	585-7980 467-6030	Barriere Construction Co LLC Main Office 430 Notre Dame St 70130	928
Barber Athletic 3701 Tchoupitoulas St 70115	891-5492	BARBARAS-BART	Barne's Coffee & Tea Co Inc New Orleans Centre Barold Drilling Fluids Inc Regional Office 601 Poydras St 70130	586-9468 524-8282	Covington Office 321 Holiday Blvd 70433	928
Barber-Colman Siebe Environmental Controls 2280 David Dr Metairie 70003	885-2516	BARBARAS-BART	Barold Drilling Fluids Inc 6000 Jordan Rd 70126	245-0660	Maintenance Office 1610 Barriere Rd Belle Chasse 70037	928
Barber Laboratories 1300 S Carroll Av 70118	861-4448	BARBARAS-BART	Barold Petroleum Services Division Dresser Industries See Barold Drilling Fluids Inc		Asphalt Plants Sun Plant Sun La	928
542 Veterans Memorial Blvd Metairie 70006	885-8162	BARBARAS-BART	Baron Oil & Gas 4532 W Napoleon Av Metairie 70001	454-6772	Boutte Plant Boutte La	928
Barber Michele J MD 1415 Tulane Av 70112	588-5903	BARBARAS-BART	Baron Petroleum 210 O'Keefe Av 70112	524-9100	1910 Peters Rd Houma 70308	928
Barber Ship Management Ltd Inc ok 307 Tchoupitoulas 70130	529-3994	BARBARAS-BART	Baron Sports Products 210 O'Keefe Av 70112	524-9100	Barriere Crushed Concrete Sales Dain St Jefferson	928
Barbara Thomas J. sty 1435 Poydras St 70112	522-5959	BARBARAS-BART	Barone Albert B Jr sty 3517 Live Oak 70118	482-1200	Barriere Construction Co 502 N Saver St 70119	928
Barbara's Photographers 3284 Tolt Pl Metairie 70002	455-6818	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriere Enterprises Inc 630 Jackson Av 70130	928
Barbara's & Beautician's Credit Union 200 Poydras St Metairie 70005	835-3810	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriere Eugene Jr sty 215 S Broad 70119	928
Barbara's Cosmetologist Local 496 200 Poydras St Metairie 70005	835-3810	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Res 3213 Irish Bend Rd Kenner 70065	928
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Children's Telephone 57 Grand Canyon Dr 70131	392-0841	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barber Kelly E sty 850 Camp St 70130	523-2062	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barber Robert J sty 1100 Poydras St 70130	523-6451	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Res 3413 Shawnee Dr Kenner 70065	885-9835	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barber William L Jr building 2273 Metairie Blvd Marr 70072	340-1781	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barber's Hairmark Shop 601 Terry Pk Terrytown 70054	367-7228	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
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Barca Allison D DVM 100 Metairie Av Jefferson 70121	833-8417	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barca Larry J MD Metairie Av Jefferson 70121	833-5801	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barca Larry J Co Inc 100 Metairie Av Jefferson 70121	833-5801	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barcelons L 609 Gaudet Metairie St	522-2136	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barcelons Laurie A 546 Ormande St 70130	581-3200	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barcelons Sal & Insurance Agency Inc 1416 Metairie Blvd Marr 70072	347-3241	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barca A J Heating & Air Conditioning 807 Antoine 70115	888-3702	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barca A J Heating & Air Conditioning 807 Antoine 70115	895-7619	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barca's Grocery 3633 Association St 70115	899-9111	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barclay Hotel Of New York City 111 E 4th New York NY	800-221-2698	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Yell Free-Dial 'X' & Then Bardon Jean H ok 2800 Francis 70131	392-3456	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barclay Stephen F Dr Ochsner Clinic Bare Facts 213 Transcendence Dr Metairie	842-4063 888-2195	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bare Leather Clothing & Goods 1400 Poydras St 70112	544-7171	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barfoot Doctors Academy 3749 N Causeway Blvd Metairie 70002	832-1805	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barthelemy Richard PhD ok 2638 Greer St 70112	548-6778	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargain Appliance Service Bargain Bed Center 540 Laplace Blvd Marr 70072	887-9147 341-7198	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargain Bound Collectibles & Fine Gifts 2309 Quarterway Metairie 70001	455-7807	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargain Furniture And Appliance House 4036 St Claude Av 70117	944-2293	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargain Mart Beauty Supply 2833 Canal 70112	522-1448	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargain Pack The 5014 Hays Blvd 70126	243-9882	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargain Refrigeration & Freezer Repair Bergin James E ok 7530 Broad Av 70127	887-9147 246-1546	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargains Galore Thrift Store 90 Barren Av Arabi 70032	271-2444	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bargains Unlimited Thrift Store 483 Barren Blvd Marr 70072	328-1000	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barham & Associates 650 Poydras St 70130	525-4400	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barham Mack E sty 630 Poydras St 70130	525-4400	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barian Enterprises 1400 Canal St Metairie 70112	734-2228	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Bariatric Medical Clinic Inc 400 Widery Dr Marr 70072	348-7593	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
Barlette Bruce D A Professional Law Corp 3501 N Causeway Blvd Metairie 70002	834-8811	BARBARAS-BART	Barone Sales Inc Baron Hair Designs 3008 N Causeway Blvd Metairie 70002	897-2709 834-5244	Barriereaux J Chris MA 4920 Canal St 70119	928
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2401 VETERANS MEMORIAL BLVD KENNER 70062	443-9137	BARBARAS-BART	Barrett James S. sty 3012 19th St Metairie 70002	834-1636	Barreca Tile & Marble Co Metairie Barreca's Restaurant 3100 Metairie Rd Metairie 70001	834-1414 831-4546
Barthmeyer Brian MD Office 2020 Greer 70112	548-5900	BARBARAS-BART	Res 105 Mulberry Dr Metairie 70005	831-1414	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
Barthmeyer Brian MD ok 200 Huey P Long Av 70118	899-9511	BARBARAS-BART	Barrett John L Dr 8734 Chef Metairie Hwy 70127	246-8218	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
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Barber E. Anna Dr Ochsner Clinic-Kenner Barber Leasing Inc 802 St Charles St 70130	443-9500 561-5633	BARBARAS-BART	Barrett Marcus E. sty 2610 Elders Av Metairie 70002	883-2580	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
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Barley Newton Buckner Jr ok 5201 Westbank Espy Marr 70072	341-1635	BARBARAS-BART	Barrett Marine Inc 2709 N Concord Rd Belle Chasse 70037	394-6855	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
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Barnes Insurance 2121 Airline Dr Metairie 70001	834-6033	BARBARAS-BART	Baron Oil & Gas 4532 W Napoleon Av Metairie 70001	454-6772	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
Barnes J Robert MD 1421 Napoleon Av 70115	891-7800	BARBARAS-BART	Baron Petroleum 210 O'Keefe Av 70112	524-9100	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
Barnes Janet Duncan Dr 4335 Elysian Fields Av 70122	282-8699	BARBARAS-BART	Baron Sports Products 210 O'Keefe Av 70112	524-9100	Barreca's Restaurant 3100 Metairie Rd Metairie 70001	831-4546
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 Repair

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670 Hwy M 70127 245-2700

BellSouth Mobility

Sales & Information

General Office

3000 N Causeway Blvd Metairie 70002 830-1800

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Or Call 830-9646

Toll Free-Dial '1' & Then 800 351-2400

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Kenner 401 Williams Blvd 70005 443-0508

Metairie 2222 Clearview Pkwy 70002 883-7708

Mandeville 881 N Causeway Blvd 70404 624-9900

Sideline 1301 Causeway 70115 847-9900

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BellSouth Mobility 2004 Williams Blvd Kenner 70002 712-1400

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Belson Inc 1815 Jefferson Hwy Metairie 70121 833-4382

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Betram Travel Agency

333 St Charles Av 70138 525-2706

Betram German MD 1415 Tulane Av 70112 588-5838

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Benachi Nicolas M House

2257 Bayou Rd 70119 525-7040

Benardi Produce Co Inc

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French Market Place

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Benbow Barbara P Dr Ochsner Clinic

842-3755

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Benchmark Cardiology Equipment

and regt 2401 Edmonson Av Metairie 70001 834-3547

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Sales 2404 Edmonson Av Metairie 70001 833-7272

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639 Loyola Av 70113 529-2929

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Bendana Alicia M Av 701 Poydras St 70139 581-2450

Bendana Carlton & Sharp

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Bendana & Co Hair Design

1716 Hancock Groves 70053 368-1839

Bendana David P Av

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Beneficial Insurance-Mid City

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Kenner 204 Williams Blvd 70002 466-1368

Kenner 204 Williams Blvd 70002 469-1922

Jefferson 1200 S Clearview Pkwy 70121 734-8009

Kenner 204 Williams Blvd 70002 466-1368

Kenner 204 Williams Blvd 70002 469-1922

Kenner 204 Williams Blvd 70002 469-2207

Beneficial Mortgage Co Of Louisiana

Gretna 113 Lapsley Blvd 394-1194

New Orleans 1200 S Clearview Pkwy 70121 733-6995

Kenner 204 Williams Blvd 70002 466-1368

Kenner 204 Williams Blvd 70002 469-1922

Jefferson 1200 S Clearview Pkwy 70121 734-8009

Kenner 204 Williams Blvd 70002 466-1368

Kenner 204 Williams Blvd 70002 469-1922

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Kenner 204 Williams Blvd 70002 466-1368

Kenner 204 Williams Blvd 70002 469-1922

Jefferson 1200 S Clearview Pkwy 70121 734-8009

Kenner 204 Williams Blvd 70002 466-1368

Kenner 204 Williams Blvd 70002 469-1922

Kenner 204 Williams Blvd 70002 469-2207

Beneficial Mortgage Co Of Louisiana



**To Search for a Person:**

1. Enter the full last name of the person you're searching for. **Example:** Smith
2. Enter the first and last name of the person you're searching for. **Example:** Smith, John
3. Enter part of the last name, followed by an asterisk (\*) **Example:** Smi\*, John

Then, enter a state name or abbreviation in the box below. If you know the city name, enter it as well.

**Last Name:**   
**First Name:**  (Optional)  
**City:**  (Optional)  
**State:**

After you're done entering your selections, please click "Search."

---

**Reverse Phone Number Search:**

Or, you can look up someone by entering their ten-digit phone number below:

**Phone Number:**

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[Business Profiles](#)	[Sales Leads & Mailing Lists](#)		
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 **Bell Atlantic**

# White Pages



Meridian Hill Park

## District of Columbia Residence Directory



Area Code 202

May 1998 – April 1999

Includes customer listings of all local telephone companies

RECYCLING INFORMATION  
SEE CUSTOMER GUIDE

GOVERNMENT LISTINGS  
SEE BLUE PAGES

## KEARNEY-KELLER

226

## RESIDENCE

11359 © Bell Atlantic 1998

KEARNEY K F 3130 Wis Av NW Wash 966-5815  
 Lazarus J 1038 49th St NE 396-0438  
 Letham M Mrs 1333 V St NW 463-6113  
 Mary Mrs 1234 Euclid St NW 265-3889  
 Mary M 5335 Wis Av NW 537-0830  
 Maxwell 1028 L St NW 232-5363  
 Michael 1100 14th St NE Wash 966-6424  
 Patrick J byr 1950 Conn Av NW 457-5100  
 Paul A 1301 20th St NW Wash 584-3278  
 R 5038 Denney Rd SE Wash 584-3668  
 R 5038 Denney Rd SE Wash 462-8899  
 Robert 1445 Corcoran St NW Wash 686-8257  
 T Wash 463-7431  
 Thomas 1430 Belmont St NW Wash 223-1474  
 Thomas K aty 1140 Conn Av NW 223-9242  
 Tom Wash 546-5763  
 William 126 16th St NE Wash 338-9526  
 William 235 40th St NW Wash 338-9526  
 William John 882-2513  
 3700 North Cap St NW Wash 882-2513

KEARNEY-BENSON E 1301 7th St NW 387-0368

KEARNS C 333-8335  
 Christine M aty 2308 N St NW 463-0808  
 F R 1630 R St NW Wash 265-5735  
 James M 2227 O St NW Wash 667-5335  
 Kevin L 4327 Reno Rd NW Wash 537-1470  
 L 3721 Conn Av NW Wash 966-3698  
 L 3721 Conn Av NW Wash 582-5332  
 M H 2705 30th St NW 232-2387  
 Michael P 1726 Ward St NW Wash 364-8437  
 Raymond D 3617 Ordway St NW 364-8437

KEARNY Edmonia 4100 Cathol Av NW 362-7256

KEARSE Gregory S 1405 Kearney St NE Wash 635-0618  
 Imami Mrs 4429 E St SE Wash 575-1751  
 Julia 110 50th St NE Wash 396-6917  
 Shana 2340 Pits Pl SE Wash 610-0147

KEART Mary S Mrs 1816 Av NW Wash 328-0850

KEASER Willie Mrs 1207 Germania St NW 723-2328

KEASLER S 2135 39th St NW Wash 333-1936

KEATHLEY Maundy 3119-9767

KEATING Ann 136 Ky Av SE Wash 544-5363

Bill 2001 M St NW 467-3092  
 Bill 5284 14th St NW Wash 291-0855  
 Brian E 1322 Indep Av SE Wash 547-5201  
 Brian E aty 1255 23rd St NW 857-2779  
 D 2111 W St NW Wash 338-3231  
 Drank 1319 Hamlin St NE 529-1862  
 Frank aty 2100 Pa Av NW 657-7625  
 Gene 2714 Quarry Rd NW Wash 332-9512  
 Geoffrey T 1900 K St NW 886-7671  
 Justin P 532 20th St NW Wash 377-4924  
 Kim 5284 14th St NW Wash 291-0855  
 Michael P 364-5310  
 5210 Sherrier Pl NW Wash 244-0231  
 Patrick L 1708 Mass Av NW Wash 232-1909  
 Peter 1717 Rogers Pl NW Wash 232-1909  
 Raymond 2117 E St NW 338-2922  
 Richard J Wash 965-6433  
 Susan Mrs 1616 18th St NW 332-6959

KEATLEY Robert 3109 Cathol Av NW Wash 333-7151

KEATON Ada D 1328 Longfellow St NW Wash 726-3464  
 Cora 1346 Longfellow St NW 882-4011  
 E 602 Quinns Pl NW Wash 726-0465  
 Elma S Mrs 109 47th St 583-3364  
 Gimel 752 Irving St NW Wash 722-7292  
 I Washington DC 547-1951  
 James W 1605 Alon St NW 726-0688

KEATON-BROWN Sandra 1328 Longfellow St NW Wash 726-3464

KEATOR Bridget M 1725 P St NW Wash 588-0466  
 Bridget M 615 3rd St NE Wash 546-0879  
 KEATS Christopher MD Wash DC 244-6316  
 John 5420 Conn Av NW Wash 362-7670  
 Michael 537-2961  
 Ronald 1438 Columbia Rd NW Wash 462-8020

KEAVENEY J 502 Constitution Av NE Wash 544-1582

KEAVENY Brian 1444 Rl Av NW Wash 387-1847

KEBE George 6 Chesapeake St SW 563-3546  
 George Jr 582-7780  
 Of No Answer Call 223-2249  
 George T 6 Chesapeake St SW Wash 574-5568  
 Talita 2833 Naylor Rd SE Wash 584-6137

KEBEDE A 4024 Calvert St NW Wash 337-4750  
 Akaku 3636 16th St NW Wash 387-0029  
 Alemayehu 930 M St NW Wash 789-1918  
 Asnaketch 1451 Sherden St NW Wash 726-6986  
 Deifallah 425 8th St NW Wash 638-4740  
 Fantuza 1445 Ogden St NW Wash 332-9529  
 Getu 1717 17th St NW Wash 387-7929  
 Hanna L 3636 16th St NW Wash 483-3952  
 Mesfin 1326 Mo Av NW Wash 726-0655  
 Negussie 3555 16th St NW Wash 483-2557  
 Roman 301 G St SW Wash 484-1915  
 S 1300 Mass Av NW Wash 638-2413  
 Tegenu 1433 T St NW Wash 232-6557

KEBEDE Y Wash 829-2202  
 Mohammed 1450 Somerset Pl NW Wash 829-2684

KEBER Carolyn 2856 37th St NW Wash 333-6017

KEBETE Amelie 2813 New Hampshire Av NW Wash 483-5844

KEBRATE Sosena Ms 1314 Mass Av NW Wash 638-2117

KEBUZ Peter 4281 Mass Av NW Wash 363-1796  
 KECK Andrew 1815 15th St NW 483-8174  
 C 2124 St NW Wash 463-2271  
 Kenneth 350 9th St SE Wash 547-7722  
 Paul H byr 781 Pa Av NW 634-1275  
 Tom 1360 E St SE Wash 548-0332

KECKENETH Christopher 2950 Van Ness St NW Wash 237-8666

KEDEM Calanit Washgtn 319-1105  
 Calanit Washgtn 319-7577

KEDER Anthony A aty 4332 Farag St Hyatt 201 927-6655

KEDEZSKA J Wash 518-0855

KEEDOR Richard 1735-14 St NW Wash 332-7988

KEE Barbara Mrs 118 35th St SE 582-1894  
 James 118 50th St SE Wash 581-8141  
 Nelson 1618 Q St NW Wash 797-0225  
 Sandra 38 Riggs Rd NE 829-6267  
 W 3900 14th St NW Wash 291-7196  
 W 3900 14th St NW Wash 362-3334

KEEBLE Yania 411 43rd Pl NW Wash 966-5186

KEECH Andrew 639 31st Pl NW 966-5186  
 Richmond B Senior Judge US District Court  
 For The District Of Columbia  
 Constitution Av & John Marshall Pl NW 426-7047  
 Sarah K 965-4658  
 Thomas M Jr 337-1766  
 4000 Cathol Av NW Wash 548-0831

KEEFE A 337-5827  
 Dennis 1515 4th St NW Wash 332-8383  
 Eileen 1931 Calvert St NW 234-4498  
 Gerald 2801 Woodley Pl NW Wash 965-2047  
 J F Washington DC 832-0742  
 John B 310 Taylor St NE Wash 666-7987  
 Lynsan W 2810 Quebec St NW Wash 537-0578  
 Marilyn J 3405 Garson St NW Wash 537-5182  
 Maxara 4831 36th St NW Wash 966-2133  
 Melissa 1736 18th St NW Wash 543-6009  
 Michael 134 F St SE Wash 547-3481  
 Patricia 412 11th St SE Wash 544-0185  
 Polina A 2801 Mon Av NW Wash 333-4949  
 Robert J 4232 St NE Wash 544-0185  
 Robert J aty 444 N Cap St NW 338-7038  
 S 5618 32nd St NW 362-0284  
 KEEFER A C 3754 Benton St NW Wash 337-7252  
 Brian 1605 Otis St NE 249-6824  
 Edward C 5218 Manning Pl NW 522-5319  
 L 700 N Av NW 338-0847  
 P J 624 NC Av NW 544-0655  
 Paul D 1920 S St NW Wash 232-3895  
 Sophie J 4444 Conn Av NW Wash 686-1680

KEEFE Stephen D 1111 14th St NW 682-2222

KEEGAN Brandon Jr 3808 Warren St NW Wash 686-6031  
 Brian J 2727 29th St NW Wash 483-5672  
 D 132 Mich Av NW Wash 232-3149  
 David 412 Edmunds St NW 625-2197  
 Francis A aty 1146 19th St NW 887-5555  
 Jay F Wash DC 543-8838

KEEGAN 3901 Conn Av NW Wash 363-3831  
 K 3101 Mm Av NW Wash 289-1993  
 Kris I 1245 13th St NW Wash 244-9270  
 Michael MD 5401 Western Av NW 274-2855  
 Michael T MD 5401 Western Av NW 966-4949  
 Michele 5217 Sherrier Pl NW Wash 966-4949  
 Mike 5217 Sherrier Pl NW Wash 233-3180  
 P M 1515 Perry Av NW Wash 483-6818  
 P M 1119 St Av SE 547-1377  
 Sarah G 537-3108  
 Timothy 1527 38th St NW 333-7174  
 Timothy L aty 1854 31st St NW 965-4555

KEEGEL John C 1740 Hubert St NW 265-2455

KEEHAN Timothy E aty 2800 Pa Av NW 778-0177

KEEL Shirley H 3315 Wis Av NW 244-0949  
 KEEL Ann 2304 4th St NW 338-5252  
 Benjamin 2514 Tawler Rd NW Wash 544-6119  
 Maxwell 737 6th St SE Wash 965-1524  
 Thos L Mrs 2712 Wac Av NW 337-0622

KEELEY Chris 4800 Tawler Rd NW 337-4441  
 Chris 4800 Tawler Rd NW Wash 635-0054  
 Kathleen 2580 Wis Av NW Wash 387-0495  
 M 2727 29th St NW Wash 434-5137  
 Margaret A byr 725 12th St NW 244-9163  
 Robert V 3814 Livingston St NW 547-7163

KEELING B E 14 14th St NE 269-9433  
 D O 1435 Newton St NE Wash 387-3917  
 Ethel C 33 Grand St NE 244-2812  
 J Michael 4433 Lowell St NW 244-4673  
 Jas A 3355 Denver St SE 581-7753  
 J Michael 4433 Lowell St NW 832-0215

KEELS Andrew M Wash DC 291-9411  
 931 Longfellow St NW Washington 291-9411  
 James Jr 1845 Harvard St NW 265-3275  
 Michael 4809 9th St NE Wash 329-3794  
 Monette 721 Roxboro Pl NW 291-2231  
 Richard 1511 17th St SE 610-3419  
 Willie M 1301 Buchanan NW 726-6332

KEELY Kevin C 2525 P St NW 338-2640  
 L T byr Suite 1402 Fidelity Bldg 576-7300  
 Lana M 2525 P St NW 338-2640  
 KELLY David 717 Fern Pl NW 726-2183

KEEMER Joann B Mrs 4329 C St SE Wash 575-2725  
 Keith 4329 C St SE Wash 575-2501

KEEN C 2917 W St SE Wash 584-4129  
 Catherine 2917 W St SE Wash 584-1088  
 Erica 2747 Adams Mill Rd NW Wash 328-8350  
 J 425 8th St NW Wash 462-6530  
 James H 1686 V St NW 265-2328  
 Jennifer C 1722 17th St NW Wash 332-4925  
 L R 4581 Conn Av NW Wash 966-7188  
 Laura 808 Elm Av NW Wash 546-3217  
 Bonnie 825 48th Pl NE Wash 398-3031  
 Tom 425 8th St NW Wash 462-6530

KEENA Paris 4819 Vasey St NW Wash 686-2554  
 Paris 4819 Vasey St NW Wash 686-2554

KEENAN Andrew 3636 16th St NW Wash 483-3476  
 Barbara J 11 2nd St NE 544-5471  
 F H 3981 Cathol Av NW 244-5838  
 Francis J 115 6th St SE 544-4152  
 George 4201 Mass Av NW 362-8415  
 John 3963 Fessenden St NW Wash 237-6781  
 Joseph D 2727 29th St NW 667-3988  
 Kathleen 4201 Cathol Av NW 363-2885  
 Kathleen Dale 4119 Marckel Rd NW Wash 362-6477  
 Kim M 888 17th St NW 879-7777  
 Laurie E byr 1700 Pa Av NW 393-7600  
 Nicholas 633 Q St NW Wash 588-1235  
 Paul D 2800 Wis Av NW 363-9016  
 R 1718 P St NW 387-4922  
 Stephen J 411 3rd St NE 543-1175  
 Steve 2734 Ordway St NW Wash 364-0068

KEENE Blanche G Mrs 1365 Sherden St NW 829-8913  
 Douglas L 2833 1st St NW 387-1185  
 E R 5132 Conn Av NW 364-8818  
 Earline P Mrs 8141 E Beach Dr NW 882-2346  
 Floyd C DDS CP 3901 G Av NW 291-6500  
 Res 1418 Roman Rd NW 526-1312  
 Irene W Mrs 3229 Chalm Pl NE 547-3508  
 Isaac IV 2247 12th St NW Wash 328-3872  
 J 3636 16th St NW Wash 966-1300  
 John 5224 Sherrier Pl NW 966-7201  
 Leroy 1481 Fairmont St NW Wash 686-9697  
 M 2714 Ordway St NW Wash 544-0258  
 Mark 807 Mass Av NW Wash 398-3475  
 Nancy 4208 Remond Rd NE Wash 659-6600  
 Ross A aty 1254 25th St NW 543-0348  
 Sandy V 401 S Cap St SW Wash 462-5938  
 KEESEY Charles 1227 15th St NW 289-8567  
 Donald 1280 N St NW 788-3344  
 Kathleen Susan 420 7th St NW Wash 396-8169  
 Mickey 521 Tenn Av NE 686-4149  
 S 2911 Newark St NW 583-2072  
 Yvonne

KEENEY Dana B Jr 1728 Park Rd NW Wash 462-6766  
 John C Jr byr 555 13th St NW 637-5750  
 K 601 Pa Av NW Wash 393-3446

KEENON Susan Wash 546-2910

KEENON Linda 3021 Otis St NE 889-4821  
 Mary 2410 Good Hope Rd SE 563-6283  
 Patrick 4660 Magna Luther King Jr Av SW 966-1692  
 WASH 546-8363

KEENEY S Mr 3600 Almont NW 546-8363

KEEP Scott Washington DC 546-8363

KEERDOJA Marie 4201 Buttrick Pl NW Wash 363-5546  
 Kelly William J 3306 Ordway St NW 966-6923  
 KEESE J 1610 16th St NW Wash 588-1169  
 K 1801 Wm Av NW Wash 667-0836

KEESER Ervin 1268 Columbia Rd NW Wash 265-2708

John B 3208 Fort Lincoln Dr NE Wash 635-2701  
 Sharon 1155 56th St SE Wash 584-0821

KEESING Donald B 5608 Chevy Chase Pkwy NW 363-3511  
 Donald B 5608 Chevy Chase Pkwy NW Wash 363-2145  
 Madeleine 5608 Chevy Chase Parkway NW 363-3511  
 KEESELY Randy 1527 Otis St NE 832-8055

KEESLING C 4000 Cathol Av NW Wash 338-5974  
 KEET Freda 2501 Q St NW Wash 342-0211  
 KEETON Everett Jr 1512 Olive St NE Wash 399-0653  
 Jon 1758 Corcoran St NW 265-8799  
 M L 320 Taylor St NE Wash 526-2713  
 W A 5303 13th St NW 832-9117

KEETS Louise A Mrs 6101 16th St NW Wash 829-6897  
 1181 16th St NW Wash 457-5040  
 KEEVER Richard E 1560 H St NW 546-0404  
 KEEFFER H Alan 115 11th NE 265-4909  
 Marc 1821 Monroe St NW Wash 265-4909

KEFFLER Scott H aty 1400 16th St NW 939-7911  
 KEGG J M 1863 Kalamazoo Rd NW 462-5089

KEGLEY James H 3418 Newark St NW Wash 686-6099  
 KEHL J 2527 Q St NW Wash 338-3109  
 Jonathan Everett Wash 342-5868  
 Kurt L 410 11th St NE Wash DC 546-4620

KEHLER Kim 3713 Jocelyn St NW Wash 237-0659

KEHOE Brendan 2231 Ontario Rd NW Wash 483-1418  
 Brian E aty 1615 NW Av NW 319-0800  
 Brian E 1661 Crescent Pl NW 387-2796  
 Danae aty 1922 F St NW 331-6029  
 James A MD 4725 Ashby St NW 333-1313  
 Katie 3519 W Pl NW 965-2583  
 Kenneth E 908 E Cap St 547-5346  
 M I 4201 Cathol Av NW 537-0451  
 Paul T 3051 Idaho Av NW 244-8481  
 Rebecca aty 1899 L St NW 659-3172  
 KENYAN R A 2731 Newlands St NW 364-0818  
 KEIDAN Joshua 2028 G St NW Wash 887-6885  
 KEIFFER E 3216 18th St NW Wash 328-1493  
 KEIFFER Keith 2720 O St SE Wash 582-1813  
 Sebert H—  
 Of 5206 Auth Rd Camp Springs 301 423-8100  
 Res 7624 Rock Rd Oron Hill 301 248-6499  
 KEIL David M 2606 Northampton St NW 966-2606  
 Herbert B byr 1101 Conn Av NW 659-0100

Res 11540 South Glen Rd Potomac 301 983-0412  
 James J 2900 Chesapeake St NW 364-2853  
 Jeffrey L 242 9th St NE Wash 543-7352  
 Lettie V 5437 Conn Av NW 244-0584  
 Mary F 2900 Chesapeake St NW 364-2853  
 R D 2719 Union Pl NW 362-4685  
 Richard D 4442 Reser Rd NW Wash 338-7193  
 KEILER Alan D 5225 Wis Av NW 244-4222  
 Judi 2745 29th St NW 328-0255

KEILLER Amar R 2251 Sherman Av NW Wash 939-0529  
 Talita Wash 986-3368

KEILSON Marilyn V PhD 5454 Wis Av Ch Ch 301 656-8700

KEIMOWITZ Robt I 3731 Chesapeake St NW 362-6053  
 Robert I MD 2300 L Street NW 994-2222  
 Robert I MD aty 2300 L St NW 967-3758  
 KEINDE Keba 3404 Idaho Av NW 364-2916  
 KEINER El counsr 1518 K St NW 872-0008  
 Jennifer 490 25th St NW Wash 625-1531  
 R Bruce Jr byr 1001 Pa Ave NW 624-2615  
 Res 1730 Crested Dr NW 291-7113  
 KEIPER J R 2501 Calvert St NW 234-3631

KEISTEAD Thomas 35 E St NW Wash 393-3349

KEISER A B 3104 Hawthorne St NW 333-4938  
 George A 4201 Mass Av NW Wash 537-8151  
 John F MD PhD 901 23rd Street NW 994-2719  
 KEISLER Peter D aty 1722 L St NW 736-8132

KEISLING Bruce 514 E Cap St NE Wash 543-7668  
 KEITA A 3719 2nd St SE Wash 563-6535  
 G P 1405 Kendy St NW Wash 726-7290  
 Hadiatou 1515 Ogden St NW Wash 882-8134  
 Hamza Washington 575-8238  
 Mamory 1523 S St NW Wash 986-7751  
 N oia A S Ms 1414 V St NW 483-0484  
 S oia M 1925 2nd St NW Wash 234-8074

KEITELMAN Charis R aty 1201 Nv Av NW 712-7244  
 Jeffrey R aty 1201 Nv Av NW 712-7276

KEITER Catherine 2745 29th St NW Wash 319-8989

KEITH Alice C Mrs 2534 11th NW 483-4608  
 Anne 3401 38th St NW Wash 363-3577  
 Bradley 4601 Conn Av NW Wash 237-8660  
 DeWitt 3453 Eads NE 399-7848  
 Doris T Mrs 3453 Eads NE 399-7848  
 E 5506 E Southdr Dr SW Wash 561-8324  
 E D 15 Hamlin St NW 832-1228  
 Florence R Mrs 1630 Lang Pl NE 396-6539  
 G Washington DC 399-4060  
 Gregory 4421 Harison St NW Wash 662-6752  
 H 240 M St SW Wash 488-4400  
 Harold L 1680 Tamarck NW 882-7552  
 Hastings 3900 Walton Pl NW 342-9031  
 J R Wash DC 399-7160  
 J Vashone 3515 Minn Av SE 583-3702  
 James 2124 4th St NE Wash 529-0894  
 Jerry Washington DC 332-7640  
 Kathleen 6 Browns Ct SE 544-6533  
 Katie 3401 38th St NW Wash 363-3635  
 Kenton W 1714 Lanier Pl NW Wash 667-8778  
 Lannette 1717 20th St NW Wash 462-0835  
 Leona A 1715 15th St NW Wash 518-6963  
 Leigh 490 M St SE 554-0643  
 Lerroy 1301 Ridge Pl SE Wash 723-1755  
 M L 605 Roxboro Pl NW 332-4972  
 Moira 1301 15th St NW Wash 537-1464  
 R M 4603 Western Av NW 584-4685  
 Raymond Jr 2110 Suidard Terr SE 723-2767  
 Sharonda E 6817 G Ave NW Wash 397-1869  
 Sherman 5018 Nant St NE 581-6107  
 Virginia M 401 Chapin St SE 889-4745  
 Wm M 2620 Savannah Pl SE 889-4745

KEITHLEY Livingston 3723 R St NW Wash 338-4803

KEITT B 3144 Cherry Rd NE 526-8163  
 E 3735 Jay St NE 399-0017  
 Jeannette Mrs 4627 12th NE 529-1915  
 Kenneth M 1827 Randolph St NW Wash 722-2202  
 M 1706 Ray St SE Wash 547-3361  
 R Ellis CPA 6011 Eudrive Blvd Rockvl 301 881-5259  
 KEITTS Dwynd 1363 Md Av NE Wash 399-3195

KEJOU Rajendoukumar 4849 Conn Av NW Wash 686-5361

KEKERIS Joseph 1730 NW Av NW Wash 588-7255

KEKKER Michael W 2424 K St NW 965-932

KEKOLER Lance J DO 901 23rd St NW 994-124

KELATI Getachew 5940 14th St NW 882-902

KELAYA Cynthia 626 E St SE Wash 544-0005

KELBAN Michelle 293-176

KELBER Steven B aty 1755 Jelfs Davis Hwy 703 413-300

KELCH Gerald 3150 19th St NW 234-298

Gerald F 3150 19th St NW 387-635

Gregory M 2000 S St NW Wash 452-060

K 302 S St NW Wash 232-169

KELEKIS Poltini 1711 Mass Av NW Wash 518-048

KELEMEN Gabor J patent atty 1100 Nv Av NW 414-400  
 Res 4329 N 24th St Arl 703 528-0911

KELER K 3530 39th St NW Wash 362-6411

KELEY Theresa K byr 1275 Pa Avenue NW Wash DC 383-018

KELHOFER Kyle F 1363 28th St NW Wash 337-0111

KELIN Stephen J 3552 Winifd Ln NW 333-3634  
 Stephen J CPA 2001 M St NW 467-3221

KELINSON Jon 282 M St SW 479-4531

KELKER David S 1325 Upshur St NW Wash 829-3576  
 Kristina 2400 Va Av NW Wash 887-9673

KELL Brenda 6825 16th St NW Wash 882-3465  
 C 2450 Va Av NW Wash 775-0850  
 Gary 2501 K St NW Wash 337-8644  
 Gerald C 1309 P St NW Wash 588-1162  
 Randall B aty 2300 N St NW 663-8172

KELLAHER Patrick P 3140 W Av NW Wash 237-0613

KELLAM John D 5330 Jay St NE 398-2429  
 S 2029 37th St NW 337-2574

KELLAR Courtney 1938 35th St NW Wash 342-3403  
 Jeffrey H 2126 Conn Av NW 232-8445  
 Karl L aty 607 14th St NW 434-1627  
 Randi 1234 Mass Av NW Wash 737-2920

KELLEHER Brendan 2950 Van Ness St NW Wash 537-9145  
 Brian 5709 New Ave NW Wash 966-5693  
 Catherine 2020 F St NW Wash 463-4904  
 Cathy 2020 F St NW Wash 530-7905  
 Chris carpnt 1841 Columbia Rd NW 328-0138  
 Daniel G 4335 Wis Av NW 362-2588  
 David L byr 1050 Conn Av NW 857-6422  
 Gail E 3937 Legume St NW 363-1908  
 Holly 3915 Abert St NW Wash 244-8916  
 J 3807 Porter St NW Wash 363-1298  
 James 1255 NH Av NW Wash 293-7522  
 James P byr 2445 M St NW 363-6000  
 John M aty 1710 H St NW 392-5118  
 Kristine 501 Calvert St NW 232-6547  
 M 2727 29th St NW 232-4311  
 M 2727 29th St NW 483-4416  
 Michael F 1700 Pa Av NW 337-1777  
 Michael F aty 1701 Pa Av NW 857-0620  
 Michael F Ch 25 Gratin St Ch Ch 301 656-4299  
 Investment counsel 1700 Pa Av NW 393-1777

Michael W 3850 Tawler Rd NW Wash 965-0165  
 Robert 4434 Volta Pl NW Wash 338-2964  
 Thomas W 3427 13th St NW Wash 332-0475

KELLEM Esther 1201 O St SE Wash 543-3017

KELLER A 2480 16th St NW Wash 219-7345  
 Andrew Z Dr 36 Madson St NE 723-5673  
 Andy 2100 19th St NW Wash 667-4896  
 Bill J 1851 Columbia Rd NW 462-8898  
 Christy Cathic Unv 268-6824  
 Chuck 1919 19th St NW Wash 232-1154  
 Colleen 1825 NW Av NW Wash 234-5507  
 Craig 1613 Harvard St NW 462-7693  
 Daniel J 1500 Mass Av NW Wash 955-5313  
 David 1417 27th St NW Wash 338-3488  
 Dorothy D 2139 Wyto Av NW Wash 483-2140  
 Edward 4201 Cathol Av NW Wash 237-8894  
 Emma L 5912 17th NW 829-3195  
 Frances C Mrs 36 Madson St NE 882-3656  
 Gordon C 3616 Conn Av NW Wash 644-8674  
 Harrison 4000 Tawler Rd NW Wash 625-7344  
 James A 4849 Conn Av NW Wash 237-0377  
 Jay 1879 Newton St NW Wash 462-5444  
 Jennifer 4607 Conn Av NW Wash 362-1125  
 Jennifer 6704 4th St NW Wash 726-1299  
 John L 5415 Conn Av NW 363-1795  
 June 5419 Macarthur Blvd NW Wash 363-5503  
 Keenan 1850 Monroe St NW Wash 745-0514  
 Keith 4630 48th St NW 966-1658  
 Kenneth J 1524 10th St NW 232-7676  
 Kevin R 1812 Vernon St NW Wash 387-1926  
 L Charles aty 1776 K St NW 266-0600  
 Larry 3515 Woodley Rd NW Wash 244-4883  
 Computer Number 244-1702

Lawrence A 1815 Riggs Pl NW Wash 518-0228  
 M L 2400 16th St NW Wash 328-0242  
 M L 3248 Grace St NW Wash 625-1655

Matthew 1851 Columbia Rd NW Wash 319-8369  
 Michael J 2500 Wis Av NW 965-7987  
 Paul A aty 600 F St NW 393-0416  
 Peter R 4521 Chesapeake St NW Wash 363-7045  
 Peter R 4521 Chesapeake St NW Wash 638-0168  
 Richele 1720 S St NW Wash 518-1155  
 Rob 2219 Cal St NW Wash 328-7336

504 3885133 P. 02/03  
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ATTACHMENT B

JUL 15 1998

To Jeff Pelton

**BEFORE THE  
LOUISIANA PUBLIC SERVICE COMMISSION**

**BELLSOUTH TELECOMMUNICATIONS, INC.,  
EX PARTE**

**DOCKET NUMBER U-21760**

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*In re: Revision to the Directory Publishers Database Service (DPDS) tariff to include the option of a Monthly Refresh File.*

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**NOTICE OF AVAILABILITY OF TRANSCRIPT  
AND DEADLINES FOR FILING POST-HEARING BRIEFS**

**PLEASE TAKE NOTICE** that the hearing transcript has been finalized in this proceeding. Post-hearing briefs may be filed on or before August 7, 1998 and are to consist of proposed findings of fact and conclusions of law.

Baton Rouge, Louisiana, this 14th day of July, 1998.

  
Valerie Seal Meiners  
Chief Administrative Law Judge

cc: Official Service List

**Louisiana Public Service Commission  
Administrative Hearings Division  
16th Floor, One American Place  
Post Office Box 91154  
Baton Rouge, Louisiana 70821-9154  
Telephone (504) 342-3157**

**Service List**  
**Docket No. U-21760**

**Commissioners**

**Arnold Chauviere - LPSC Utilities Division**

**Vanessa Caston-Porter - LPSC Staff Attorney**

**Farhad Niami - LPSC Economics**

**Stanley Perkins - LPSC Auditing**

**AA - Michael Twomey, BellSouth Telecommunications, 365 Canal St., Suite 3060,  
New Orleans, LA 70130**

**I - Janet S. Boles, Boles, Boles & Ryan, 7809 Jefferson Hwy., Suite D3, Baton  
Rouge, LA 70809 (Rep. Small Company Committee)**

**I - Katherine W. King, Kean, Miller, Hawthorne, D'Armond, McCowan & Jarman,  
P.O. Box 3513, Baton Rouge, LA 70821 (Rep. BRI)**

**IP - Jessica Lambert, 18547 Greenbriar Estates, Prairieville, LA 70769**

**Louisiana Public Service Commission  
Administrative Hearings Division  
16th Floor, One American Place  
Post Office Box 91154  
Baton Rouge, Louisiana 70821-9154  
Telephone (504) 342-3157**

1 BELL SOUTH TELECOMMUNICATIONS, INC., EX PARTE. IN RE: REVISION TO  
2 THE DIRECTORY PUBLISHERS DATABASE SERVICE (DPDS) TARIFF TO  
3 INCLUDE THE OPTION OF A MONTHLY REFRESH FILE.

4 DATE OF HEARING: May 14, 1998

5 ADMINISTRATIVE LAW JUDGE: Valerie Seal Meiners

6 **WITNESS**

**PAGE NO.**

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PROHIBITED

1 But, I would just ask the witness to -- or ask the court to instruct the witness to -- if he has an  
2 explanation, make it relevant to the yes or no answer.

3 MR. TWOMEY: Well, Your Honor, I object to that characterization of Mr. Juneau's last  
4 response as not being relevant. He asked Mr. Juneau if BellSouth --

5 MR. RABORN: As to not being responsive -- not relevant.

6 MR. TWOMEY: Well, you just said as it was relevant. I also object to you saying it wasn't  
7 responsive because you asked the witness -- Mr. Raborn asked the witness whether or not  
8 BellSouth could sell these services, and the answer is, we can and we do, and I think the  
9 answer was perfectly appropriate, it was responsive, it was relevant, and I suppose if he's not  
10 moving to strike it, I don't need to say anything else.

11 JUDGE MEINERS: So far I don't think Mr. Juneau is crossing that line.

12 MR. TWOMEY: Thank you, Your Honor.

13 MR. RABORN: Mr. Juneau, these very options proposed in this case are being offered in  
14 Florida, are they not?

15 MR. JUNEAU: Yes.

16 Q. At these same rates?

17 A. Yes.

18 Q. Have any independent publishers subscribed to these services in Florida?

19 A. No, not that I'm aware of.

20 Q. Has BellSouth considered lowering the price to attract purchasers of the products?

21 A. Not at this point, no.

22 Q. Is that because BellSouth really doesn't want the independent publishers to have this  
23 information?

24 A. No.

25 Q. If you've already incurred the cost to develop the product, why wouldn't BellSouth attempt  
26 to recover its cost by lowering the price to attract purchases?

27 A. I'm not sure that I know how to answer that. At this point in time, it just has not come up  
28 yet.